

## NAPSTER & AIMSTER

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SIMS 296-A(2), P2P Course,  
February 14, 2005

## INTERNET CAUCUS

- Slides for my talk on course website
- Will deliver them next time because more relevant to that session than this
- Congressional committee staffers very much hope SCt will decide *Grokster* in a way that will make legislation unnecessary
  - More verbal support for Sony than I expected
- Viet Dinh: *Grokster* built system to evade liability; built business on infringement; no commercially SNIUs
- David Green (MPAA): wrong to allow *Grokster* to make money by drawing users to site to infringe MPAA/RIAA works; # of tests possible to reach this bad conduct

## RECAP ON SONY

- 9<sup>th</sup> Cir ruled in favor of Universal on the charge of contributory infringement
  - the primary use of Sony's Betamax machine was to make time-shift copies of television programs, which 9<sup>th</sup> Cir said were infringing because they were "unproductive" (consumed the work, not made new 1)
  - Sony materially contributed to the infringement by supplying its customers with the means (the Betamax machine) for engaging in infringement, knowing that its customers would use it to infringe

## SONY RECAP

- Supreme Court reversed:
  - Not contributory infringement to make/sell technology with substantial non-infringing uses (SNIUs)
    - indeed, need merely be capable of SNIUs
  - Making copies of TV programs for time-shifting purposes is fair use (later cases: space-shift OK too)
  - Presume private noncommercial copying is fair; only overcome if proof of meaningful harm
    - effect: shift burden of proof to plaintiff
  - When new technology poses novel questions, courts should construe narrowly, allow Congress to decide

## ISSUES IN P2P CASES

- What does "capable" of SNIUs mean?
  - Was this just dicta? Who bears burden of proof?
- How does one define "substantial"?
  - By proportion of infringing and NIUs of p2p file-sharing technologies?
  - Substantial as long as not far-fetched, illusory, etc.?
- Architecture of p2p system
  - Ability to supervise/control? Are developers required to make this possible?
  - What if design to evade liability, to facilitate infringement?
- Knowledge and intent
  - What do you have to know and when do you have to know it?
  - Is willful blindness the same as knowledge? What constitutes willful blindness?
  - Why should those who intentionally design technology to enable infringement (which then happens) or build business on infringement be exempt from liability?

## NAPSTER-AIMSTER ?s

- *Playboy v. Frena* meets *Sony Betamax*?
- Why did Napster & Aimster think they qualified for the *Sony* safe harbor?
- Why did RIAA firms think that *Sony* did not provide a safe harbor to these defendants?
- How different were the 9<sup>th</sup> and 7<sup>th</sup> Circuit rulings from plaintiffs' theories?
- Are the 9<sup>th</sup> and 7<sup>th</sup> Cir's decisions consistent with *Sony*? How different?

## PLAYBOY v. FRENA

- Frena ran a commercial bulletin board service enabling customers to trade scanned photos of Playboy bunnies
  - Customers paid fees for service
  - Customers typically up- and downloaded digital images of the bunnies
  - Frena claimed to know nothing about what people were doing on his site (implausible)
- Held liable for direct infringement
  - theory: his computer distributed copies to the public
- After DMCA passed in 1998, shift to 2<sup>nd</sup> liability

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- Thought they could win because their systems were *capable of SNIUs*
  - Some uses of their systems were, they argued, non-infringing (but how substantial were they?)
- Argued that personal use copying was entitled to *Sony* presumption of fairness, and produced some evidence that P2P sharing led to more sales of CDs so fair use
- Hoped courts would think P2P was a new technology issue that Congress hadn't anticipated, and so construe secondary liability narrowly
- Argued lack of specific knowledge of infringement & lack of control over users

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## NAPSTER cf. SONY

- SCt was only willing to say time-shifting = FU
  - copying by Napster users went well beyond this
- Not "private" (home) copying akin to *Sony*
  - Anonymous exchanges with millions worldwide
- Distribution of many millions of copies, not just occasional copy by owner of Betamax machines
- Napster provided a service, not a technology
  - one-off transaction vs. ongoing relationship
  - Centralized search & directory function
- Content being copied via p2p is not being made available "for free" via broadcast spectrum, as in *Sony*

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## NAPSTER cf. SONY

- Napster service undercut RIAA firm services
- Evidence of harm to markets for CDs
  - disputed, but DCt made fact-finding of harm
- File-sharing has the flavor of commercial use because of barter exchange—like the swap meet in *Fonovisa*
  - Feeling obliged to upload in exchange for being able to download (Strahilevitz, Charismatic Code)
- Ability to supervise & control users
  - Napster had "repeat infringer" exclusion policy
  - Napster could watch live trades in infringing materials through centralized search/directory system

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## LESSONS LEARNED

- What lessons did the recording industry learn from the *Sony* decision?
  - Sue en masse
  - Allow/encourage composers, music publishers, & performing artists to join suit
  - Sue for vicarious as well as contributory infringement
  - Get preliminary injunction, don't wait till full trial to minimize installed base problem
  - Develop litany of distinguishing features between Napster & Sony
  - Make much of engineers' statements
  - Offer digital music services to show harm to market (don't stipulate no harm to date)

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## PRO-NAPSTER FACTORS

- Many non-infringing uses
  - Space-shifting (9<sup>th</sup> Cir in RIAA v. Diamond)
  - Sampling (listen before buy)
  - Out of print works
  - Public domain/licensed works (e.g., new bands)
  - 1008 exemption
- Capability for many NIUs (e.g. sw patches)
- Wide availability of music to the public
  - Often said to be the "end" for which © = means
- Distinguishable from *Frena* because customers were copying from one another's computers, no central repository of files being shared or copying by Napster

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## PRO-NAPSTER FACTORS

- RIAA firms behaving as a cartel, unwilling to license to digital music startups
- Napster tried to make a deal with RIAA firms (Bertelsmann invested)
- Congressional hearings about imperfections in digital music market
- RIAA firms may have brought the p2p crisis on themselves by not adopting new business models to draw traffic
- 512(a) defense

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## NAPSTER (9<sup>th</sup>) cf. SONY

- 9<sup>th</sup> Circuit claimed to follow *Sony*; yet, adapted it
  - File sharing not fair because “non-transformative”, harm
  - Because Napster had actual and constructive knowledge of user infringements, *Sony* defense is inapplicable
    - Criticized by later commentators (Goldstein treatise)
  - Napster materially contributed to user infringement because it provided “sites and facilities” for infringement
  - *Sony* inapplicable to vicarious infringement charge
  - Centralized features of Napster’s architecture gave it the right and ability to supervise and control users
  - Financial benefit to Napster because the ability to use system to copy copyrighted music attracted users
- But Ct did chastize the DCt for not taking capabilities into account & did say burden on © owners to identify works
  - Napster liable because of conduct, not architecture

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## AFTERMATH

- Napster tried to develop “filter” to stop trading in © files
  - Disputes about its compliance
- Trial court agreed to allow Napster to pursue charges that A&M et al. had engaged in anti-competitive behavior
- But Napster eventually shut down by injunction
- Assets (TM) sold to another firm (Roxio) that provides licensed digital music to subscribers

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## OTHERS AT RISK

- Hummer Winblad sued because of its \$15M investment in Napster (Hank Barry as CEO)
- Bertelsmann also was also sued for investing
- Why not Napster’s law firm too? Its ad agency or publicist?
- Visa was recently sued for processing credit card transactions for site with allegedly infringing pictures on it (dismissed by DCt)
- Site that referred its users to alleged infringer’s site held as contributory infringer (prelim inj)

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## AIMSTER

- What lessons did John Deep learn from the Napster decision?
- Was Aimster’s system more or less culpable than Napster’s?
- How consistent is Judge Posner’s decision with *Sony*? With *Napster*?
- Do you agree or disagree with Judge Posner’s analysis?

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## AIMSTER

- Decentralize your architecture
- Minimize right & ability to control users
  - Encryption provided to allow anonymous file trading
  - “Buddies” trade files online in chatroom (default = all users are “buddies”)
- Let others provide the sites & facilities for infringement
  - P2P system designed to be used in connection with AOL’s instant messaging software (with which users transfer files)

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## AIMSTER ON SONY

- Plaintiffs' proposed limits on *Sony* are addressed to the wrong audience (i.e., tell it to Congress)
- 7<sup>th</sup> Cir. recognized numerous NIUs of Aimster
  - problem: Aimster failed to show that software was actually being used for any of them (burden of proof)
- Space-shifting uses of swapped files may be fair
- SCt used contributory and vicarious interchangeably in *Sony*, so SNIU defense can be defense to vicarious claim as well
  - disagreed with 9<sup>th</sup> Cir. on this point

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## AIMSTER LIMITS ON SONY

- Merely being capable of SNIUs insufficient
- Consider magnitude of infringing cf. actual or probable SNIUs as part of cost/benefit tradeoff
- Burden of proof on defendant to show SNIUs
- Consider ability of & costs to service provider in inhibiting user infringement in cost/benefit tradeoff (“disproportionately costly”)
- Willful blindness to infringement by providing encryption = knowledge of infringement
- Presume harm from infringing uses

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## AGGRAVATING FACTORS

- Aimster actively promoted infringement by providing computerized tutorial for users to show how to file-swap copyrighted music
- Default setting allowed sharing of files with all users unless designate particular buddies
- Aimster software allowed searching for matches
- Charged \$ for “club” membership to enable easier infringement (e.g., swap of top 40 files)
- Encryption to prevent specific knowledge of which users were infringing as to what music

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## TECHNOLOGY PERSPECTIVE

- Internet is p2p technology system
- File-sharing technologies are among the oldest applications for Internet traffic
- End to end architecture of Internet doesn't permit network to know whether bits are ©
- P2P is very efficient means of distribution of digital content
- Filtering technologies are unlikely to succeed in stopping infringement
- Other technical means to reduce or eliminate infringement—how costly? how foreseeable?

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## LESSONS ABOUT LAW

- Hard cases make bad law?
- Easy cases make bad law?
- Unsympathetic defendants make bad law?
- *Sony* was overbroad, and later cases wisely limited its holding?
- Congress should regulate because changes to *Sony* safe harbor have implications far beyond parties to lawsuits?
- Not possible to enforce © in digital environment

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