



BARBARA STONE

510 / 338 - 1169 · barbara.stone@hp.com

SUMMARY

Background – Self-motivated and results-driven. Specialize in information technology. Have business background in banking, web-service architecture, e-commerce, and real-estate development. Have managed groups, programs, and projects. Specialize in turning around troubled operations. Specifically, have architected HP's software-division web-service strategy, automated 72 branches of a mortgage institution, run my own industrial real-estate development company and managed the corporate training department of a Fortune 50 company.

Expertise - Possess an in-depth understanding of emerging technologies. Have extensive experience developing, managing, and analyzing infrastructures, information architecture, CRM, search, and content-service applications. Evangelist for rapid development methodologies and customer-service solutions. Strengths include change management, team building, and training.

Current - Fill three roles for HP's software IT division. 1) Architect for the overall strategic direction of our 16 portals and 46 web services. 2) Responsible for project management development, lifecycle & project methodologies as well as quality on-time delivery of projects across our organization. 3) Vendor manager for our Indian engineering group.

EDUCATION

May, 1999 - Masters, Information Management and Systems
University of California at Berkeley

May, 1985 - Bachelors, Classical Languages
University of California at Berkeley

IT PROGRAM MANAGEMENT

Hewlett-Packard, 1999-Present

Architecture and Life Cycle Program Manager - 2002 – present

- Increased project delivery by 50%
- Created Architecture Review Board and established policies and procedures.
- Evangelist for SCRUM and extreme programming software development models

Program Office and Communications Manager - 2001-2002

- Managed plan of record for SGBU eBusiness IT
- Established project-management process and flow

Development Program Manager - 2000-2001

- Architected a thin-client, "hub and spoke" model solution for delivering authentication and authorization, to our software portals. Negotiated for budget, servers, and alternate vendors when our primary web-publishing vendor went bankrupt. Coordinated delivery time and additional support; negotiated contracts and SOWs for multiple vendors and provided partner and resource management.

Member of Technical Staff – HP-IT - 1999-2000

- Project manager for the Bay Area migration of 6,000 customers from cc mail to Exchange

WEB/E-COMMERCE PROJECT MANAGEMENT

University of California at Berkeley, 1997-1999

Project Manager, UCB-IBM eCommerce collaboration

- Managed collaboration between IBM and the Haas School of Business to test Net.Commerce in "real world" situations. The results were the creation of two e-commerce businesses from inception to fulfillment.

Project Manager, SIMS Web Design Team

- Managed a \$1,000,000 grant project to provide course web-sites for Humanities courses.

BANKING OPERATIONS, PRODUCTION, AUTOMATION

Union Bank, Norwest, All Pacific, Dollar, etc. 1992-1997

Consultant

- Trouble-shooter for distressed banking operations.

Prudential, 1990-1992

Production Manager

- Managed a monthly pipeline of \$30,000,000. Maintained underwriting quality scores of 99% and closing quality scores of 98%. Averaged an 8-day turnaround time despite operating at 133% capacity. Increased monthly customer-satisfaction scores from 86% to 98%. Increased loan approvals in California by 245% and in Hawaii by 400%.

Weyerhaeuser Mortgage, 1987-1990

Assistant Vice President

- Director of project to automate 72 branches of a mortgage lending operation – managed all aspects of the project from wiring the brick-and-mortar to training employees on the new systems and applications while managing compliance with Federal and state banking laws in 50 states.