

# **Realizing Digital Convergence**

### IS290-1: Fall 2004





# Introduction







- Draw on the interests and expertise of SIMS and CDTM
- Expand areas of cooperation
  - Visiting student researchers (CDTM to SIMS) for past two years
  - Guest lectures, etc.
  - Potential for joint research projects







- Use interactive digital technologies in:
  - Development of the course
  - Delivery of the course
  - Project development
  - Project outcomes
- Matrix organization
  - Technology and platform teams
  - Content teams



# Modules



- Case studies
  - Mobile services
  - Newspapers migrating to the web
- Lectures on industry, products and platforms
- Guest lectures:
  - Paul Grabowicz (UCB)
  - Konstantin Urban (Holtzbrinck Networxs)





# Vision & Content



# What to do for content?



 We knew that we wanted the content to reflect some of the existing 'New Media' work happening with SIMS and its students.

# Content Options



- Blogs
- Student Profiles
- Student Research Projects
- The Phone Project
- The Center for Document Engineering
- Garage Cinema Research









- Since there are many students at SIMS that blog on a daily basis, we thought that this would be a great source of new exciting web content, that would be appropriate for a technical audience.
- But what else?





## The Phone Project



- Many of the students in the Digital Convergence class have worked with Professor Marc Davis on the Mobile Media Metadata project. http://garage.sims.berkeley.edu/research.cfm
- This project is the supporting backend for the IS202 Phone Project

http://www.sims.berkeley.edu/academics/courses/is202/f04/phone\_ project/index.html

 So we decided to highlight this unique project that all SIMS students participate in







# Vision & Business Plan







#### We facilitate academic collaboration and practical insights across interdisciplinary domains in information technology through aggregating knowledge and distributing it via various media.







Opentech serves all individuals interested in digital technology in general and CDTM/SIMS students, alumni, faculty, and affiliates in particular.

Value proposition for...

- ... **students**: promotes their education through actively involving them hands-on in research and practical application of their field of study
- ... faculty: platform to pre-test ideas and to get students involved into their studies
- ... **alumni/affiliates**: platform to access ideas and people and to present own vision
- ... **prospective students**: gain access to insider information on school and program as well as the prospect of joining a vibrant academic community



### Funding, Revenue & Costs



Initial funding and continuing support is provided by the institutions, industry partners & affiliates.

Funding:

- seed capital: \$12,000 by CDTM alumni & sponsors
- acquire long-term "supporters" of the project that benefit from being associated with it

Revenues:

- advertising/classifieds in print issue generates ca. \$2500
- long term: subscription fee and sale of content Costs:
- \$4,800 per issue (losses covered by CDTM alumni for the first 2 years)
- initial website hosting on SIMS servers





# Opentech Print: Status and Outlook



### **Print issues**



- Up to now trends in digital convergence did not link back to classical media
- Blogging, for example, so far exists only very limited as printed version
- Challenge is to benefit from digital media not only in the digital world but to find ways to use the content also for print, because print still important!
- This is why it was the challenge to not only integrate web and mobile, but to integrate it with "old-media"
- Concepts of how content can be used for print and how it shall be published had to be found.



# **Print Magazine - Vision**

- Have a magazine from the CDTM

   SIMS community with technology related articles, possibly with long term focus on the broad topic of digital convergence.
- A magazine that brings blogging – mobile and internet based – to print.
- A magazine which also can be used as a give-away for the institutions and which can illustrate research and activities at SIMS and CDTM

An Exciting Entrepreneurial



Participaling students and faculty

While Germany struggles to reform the university system, Yale Braunstein, Professor at the School for Information Naragement and Systems (SMS) at the UC Berkeley, and the Naragement Toarn of the Center for Digital Technology and Management (CDTM of UAU and TU Munich attempted what no other university had ever tried before: To reallize a transatlantic product development course and come up with a live product in four days.

During four days and nights an interdisciplinary train of students and researchers in Berkeley and Manich lived through the entrepreneurial life cycle of product development, business planning, and entrepreneurial marketing. Jointy they realized a multiple merka magazine including print, mobile and web charmel in ender to demonstrate the potential of converging technologies for the media industry.

Together with Prof. Dietmar Hatholl and Prof. Thomas Hess, Scientific Directors of CDTM they put up the framework to offer a course about how new media companies react to online husiness with a special focus on mubile technologies. Students learned in a series of lockness how to analyze the business and joarnalistic challenges of converged print-unline-mobile publications to identify the official strategic is sues in new media publishing.

The unique feature of this course was a "do-it-yourself-case study" over 4 full tays, tlased on an innovate software-platform of Gogol-Metka, a small German media company publishing regional magazines in Bavaria, ideas were developed and implemented on how mobile technologies can be integrated with online- and printjournalism.

The project ended with the first issue of a magazine that integrates internet and mobile technology and of which you hold the printed part in your hands.

Thanks to the interdisciplinary competencies of SMS and CDTM students it was possible that the development phase could deal with technological issues, meeruse model issues, and the tealization of the whole concept. Content for the multichannel magazine comes out of the SMS and CDTM communities, covering projects and research at both locations. The infrastructure allows everyone to include own content casily.

### Communicating Research & Trends

#### REALIZINGDIGITALCONVERGENCE



- The opentech magazine & webpage has the following focus:
  - Gather technology trends in the area of converging technologies on a world wide basis (through SIMS and CDTM community spreaded throughout the world). The first issue collected trends from:
    - Berkeley
    - Munich
    - Singapore
    - Hong Kong
    - Tokyo
    - Boston
  - Collect current research results from SIMS and CDTM community.
    - SIMS & CDTM students & researchers
    - Prof. Nikolaus Franke (University of Vienna)
    - Prof. Charles Weber (PSU)
    - Christiane Hipp & Mike Olson (Vodafone R&D US & Germany)





## Print Magazine - Challenges

#### REALIZINGDIGITALCONVERGENCE



- User generated content saves a lot of resources
- Combined with a strong IT system which allows to automatically transfer content into a magazine template (to reduce work on layout etc.) with fixed parameters for article lengths, number of pictures, etc. a magazine can be created very efficiently.
- However, on the other hand the question is how good the quality of the content is in the end
- Question is how much editorial work still is necessary when usergenerated content automatically flows into a magazine template.
- Generally, quality control is needed since blogging content is often not ready to print
- Find easy-to-handle concepts to decide what of the blogging content to publish (e.g. voting, evaluation)









- Idea was to have a CMS that integrates Web, Print and mobile and creates output automatically for all channels
- Input and Output channels ready to use in all three channels
- Due to time constraints we eventually developed two CMS in parallel:
  - Drupal (Web & Mobile) Berkeley
  - Just Click (Print & Mobile) Germany
- For the future, it will be necessary to find a common basis, which means to link the CMS or migrate everything







# Website Structure & Tools









- An open-source platform and content management system for building dynamic web sites
  - user administration
  - publishing workflow
  - discussion capabilities
  - news aggregation
  - XML publishing for content sharing purposes.
- Can support a diverse range of web projects ranging from personal weblogs to large community-driven sites.



## Features Implemented



- The OpenTech site includes
  - Articles by SIMS and CDTM students
  - News feeds from student and professor blogs
  - Discussion forums
  - Polls
  - Events Calendar
  - Photo publishing via MMS





### opentech



[Home :: About :: Tech Review :: Tech Talk :: Poll :: Projects :: Calendar :: Tools ]

User login

Username:

P	ass	wo	гd	1

Log in

Create new account
 Request new password

#### Latest Articles

- A Business Case for the SIMS CDTM OpenTech Magazine
- How to develope products for nonexisting markets?
- User Communities in Commercial Contexts

Ramhard's Research

#### Home » forums

#### Outlook on "State of the Art" Media Concepts



The Convergence of Print Media and Mobile Technologies – an increasingly observable phenomenon- gave rise to several new media concepts and a change in the nature and sequence of the traditional media (print) value chain

stakeholders. Content is not necessarily generated by professional journalists anymore and the way content is presented to readers does often vary dramatically, too.

Mobile devices as well as web sites serve as novel content vehicles and allow for the aforementioned user integration in content generation on a real-time basis. State of the art media services comprehend interactive features such as voting options (SMS, Email) or the editorial integration of users via SMS, MMS, Email and (web or mobile) blogging. This consequently implies new user interfaces in the distribution of content that allow for the bundling and recycling of content. These trends change the cost structure of media business operations. A minimization of editorial expenses is possible and with a standardization of input tools for user generated content further savings can be achieved. In the print business one example hereby is the "JustClick" Software by Gogol Medien that

#### Navigation

blogs

blog aggregator

Syndicate

#### Who's online

There are currently 0 users and 1 guest online.

Upcoming events

more

#### Poll

Do you use Wikis?

Love em!

17%

Can't get enough of Wikis

~

#### Latest Articles

- A Business Case for the SIMS CDTM OpenTech Magazine
- O How to develope products for nonexisting markets?
- User Communities in Commercial Contexts
- <sup>o</sup> Bernhard's Research

more

more

Researcher CDTM

Felix's Research

#### add - another dissertation distraction

- finals productivity pack
   Cobot and Data that
- Matters
- <sup>o</sup> a question for you...
- objections from native bloggers

#### Sean Savage (SIMS Masters)

- SNOCAP: Morphine for the Dying
- LoJack for the Rest of Us

° TV-B-Gone

#### Felix's Research Horizontal Adaptation of Toolkits for User Innovation Felix is looking on toolkits for user innovation. He observed, that for more radical innovations, toolkits are often to ridgid. His objective is to find out how that limitation can be overcome by enabling horizontal adaptation of toolkits, in a way, that a user can integrate external functionality. Byff\_user at 2004-11-14 00:26 | Research Discussion | add new comment | previous forum topic | next forum topic Comment viewing options hreaded list - expanded 👻 Date - newest first 💌 50 comments per page 🛩 Save settings elect your preferred way to display the comments and click "Save settings" to activate your hanges. Check out prototyping Probably the notion of trial-and-error problem solving. Isn't what you are doing a form of prototyping? Also modularization (in the business context) should be an interesting concept for your studies. Aatthias Moller

shane

- blogs
- create content
- my account
- blog aggregator
- Image
- Iog out

#### Who's online

There is currently 1 user and 1 guest online.

#### Online users:

° shane

#### Chatbox

The chatbox is empty

[join the chatbox]

#### Upcoming events

more

# Poll Do you use Wikis?: Curve em! Can't get enough of Wikis

Only the Wikipedia
 Wiki is a waste of time

#### Latest Articles

O A Business Case for the SIMS CDTM OpenTech Magazine

O How to develope products for nonexisting markets?

 User Communities in Commercial Contexts

O Bernhard's Research

Felix's Research

#### danah boyd (SIMS PhD)

more

more

- add another dissertation distraction
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Cobot and Data that Matters

- o a question for you...
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#### Sean Savage (SIMS Masters)

SNOCAP: Morphine for the Dving LoJack for the Rest of Us

TV-B-Gone

#### sources

#### danah boyd (SIMS PhD)

- add another dissertation distraction 18 hours 34 min old
- o finals productivity pack 21 hours 1 min old
- <sup>o</sup> Cobot and Data that Matters 1 day 15 hours old

#### more

#### Sean Savage (SIMS Masters)

- SNOCAP: Morphine for the Dying 5 days 13 hours old
- LoJack for the Rest of Us 7 weeks 12 hours old
- TV-B-Gone 7 weeks 1 day old

#### more

#### Joe Hall (SIMS PhD)

- Feeling Accepted... 13 hours 38 min old
- Dates to Remember for Cocktail Parties (or Our Final Exam in 'Quality of Information') 18 hours 24 min old
- On't Bogart that Serial... 21 hours 21 min old

#### Nancy Van House (SIMS Prof.)

- Sorryeverybody Update 3 days 14 hours old
- <sup>o</sup> Commenting Glitch 3 days 14 hours old
- Ounclear on the Concept (Again) 3 days 14 hours old

#### more

Doug Tygar (SIMS Prof.)

#### shane

- blogs
- ٠ create content
  - my account
- blog aggregator Ŧ sources
  - Boug Tygar (SIMS Prof.)
  - Joe Hall (SIMS) PhD)
  - Nancy Van House (SIMS Prof.)
  - Ryan Shaw (SIMS Masters)
  - Sean Savage (SIMS Masters)
  - danah boyd (SIMS PhD)
- image
- log out

#### Who's online

There are currently 1 user and 0 guests online.

#### Online users:

o shane

Chatbox

The chatbox is empty

#### more

# What's next



- Need to integrate web and print content via JustClick
  - Develop interface between Drupal CMS and JustClick





# **Drupal: Behind the Scenes**



### **Technology Behind the Site**



- Webserver – Apache
- Dynamic language
   PHP
- Database
  - MySQL
- The glue: Drupal modules

   Connect to RSS, weather feeds, MySQL etc...







### Lots of URL Processing

#### REALIZINGDIGITALCONVERGENCE



• The key to this working is processing the URL for the desired page.

- Dream.sims.../~philip/drupal/?q=eventCalender
- Dream.sims.../~philip/drupal/?q=chatBox&autoLaunch=1



# Technology Flow







# Mobile Media Tools



### Media Convergence Framework







### **Mobile Media Tools: Send SMS**

Home :: About :: Tech	Review :: Tech Talk :: Poll :: Projects :: Calendar ::	Tools ]
User login	Home	Navigation
Username:	Cool tools at your fingertip!	" blogs
Password:	Send text messages to any U.S. cell phone	Syndicate
	Mobile Number:	XML
Log in	ex. 8585555555 Sender:	Who's online
° Create new	Name or Phone Number	There are currently 0
account	Service Provider:	users and 1 guest
<ul> <li>Request new</li> </ul>	I Don't Know 👻	online.
password	Your Message:	Upcoming events
Latest Articles		mo
· A Business Case	Characters Remaining: 140	Poll

## **Mobile Media Tools: Moblog**





# Participants & Concluding Comments





# The Class



- SIMS & UCB
  - Shane Ahern
  - Alison Billings
  - Jeff Decker
  - Andrea LaPietra
  - Dan Perkel
  - Hong Qu
  - Ryan Shaw

- CDTM @ SIMS
  - Felix Frank
  - Bernhard Kirchmair
  - Philip Mayrhofer
  - Albert Schaber
- SUPPORT
  - Patrick Riley
  - Kevin & staff





# The Class

- CDTM @ CDTM
  - Silvia Appelt
  - Frank Danziger
  - Nikolaus Konrad
  - Johannes Martens
  - Inken Nonnenmann
  - Ernst Sassen
  - Joerg Schmidl
  - Erich Schubert
  - Yiming Sun
  - Sebastian Wernicke





- CDTM Faculty & TAs
  - Prof. Dietmar Harhoff
  - Prof. Thomas Hess
  - Peter Dornbusch
  - Martin Huber
  - Jonathan Landgrebe
  - Maximilian Zuendt

